

Overview of Merger/Acquisition Opportunity in RI

December 11, 2024

The founder/owner of this 22 year-old environmental consulting company (the Firm) based in Northern Rhode Island is nearing retirement and looking to transition the business and client base to a new owner. This is an excellent opportunity for an existing firm or senior individual looking to establish a presence in Rhode Island or expand an existing client base in the area. This may also present an opportunity for firms with complimentary services looking to expand their existing service offerings.

The Firm is a multi-disciplinary environmental consulting company based in Rhode Island, consisting of four staff members. It specializes in environmental assessments, regulatory compliance, and hazardous materials remediation, serving clients across Southern New England. Since its founding, the Firm has experienced steady growth, primarily driven by referrals and networking, establishing a strong foundation for future expansion. Demand for its services remains consistently high, with dozens of ongoing projects. Over the years, the Firm has built a diverse client base, including real estate developers, landowners, attorneys, municipalities, lenders, contractors, and civil engineering firms.

In order to provide a smooth transition for the Firm's client base and existing projects, we are seeking expressions of interest for a merger, acquisition or strategic alliance from organizations or individuals seeking to expand their client base in RI, southeastern Massachusetts and eastern Connecticut.

The Owner intends to maintain his LSP, LEP and Maine PG licenses for the foreseeable future and is prepared to remain involved on a part time basis to oversee this business/client transition and is willing to assist in the training of new staff unfamiliar with RI Regulations.

Interested parties may obtain additional details by reaching out to the founder/owner at the following email.

enviro.mna.inquiries@gmail.com